

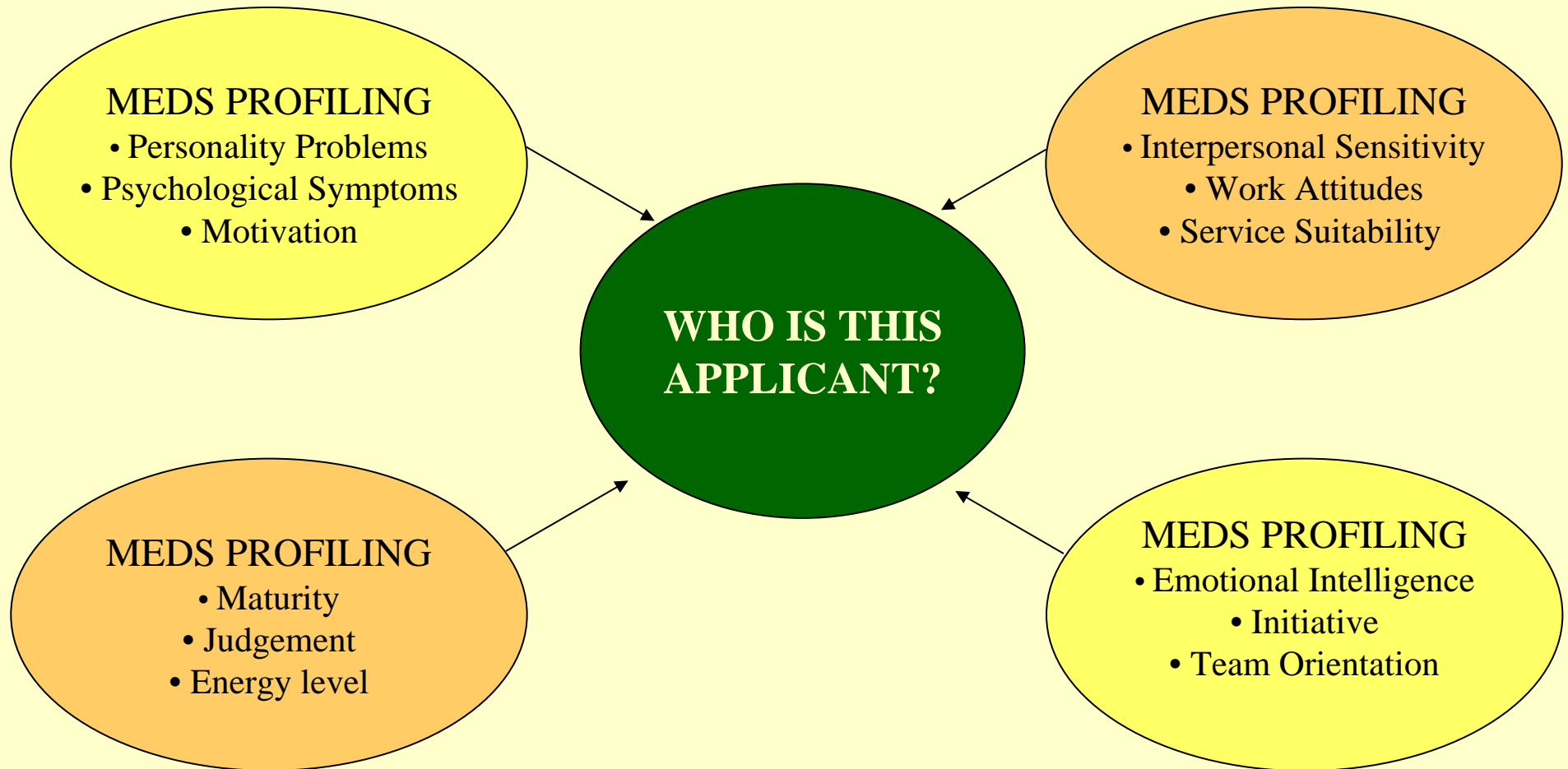
Better Hiring Decisions

For Aged Care



MEDICAL EMPLOYMENT DECISION SYSTEMS

BUILDING AN APPLICANT PROFILE USING THE MEDICAL EMPLOYMENT DECISION SYSTEMS



PROFILE # 1

- Lower than average intelligence
- Low motivation
- Easily “stressed out”
- Has trouble learning from mistakes
- Tends to blame others when things go wrong

PROFILE # 2

- High need to dominate others – likes to be “right”
- Tends to be rigid and inflexible in enforcing policies
- Low level of interpersonal sensitivity
- More verbally assertive than most other employees
- Low level of insight or self reflection